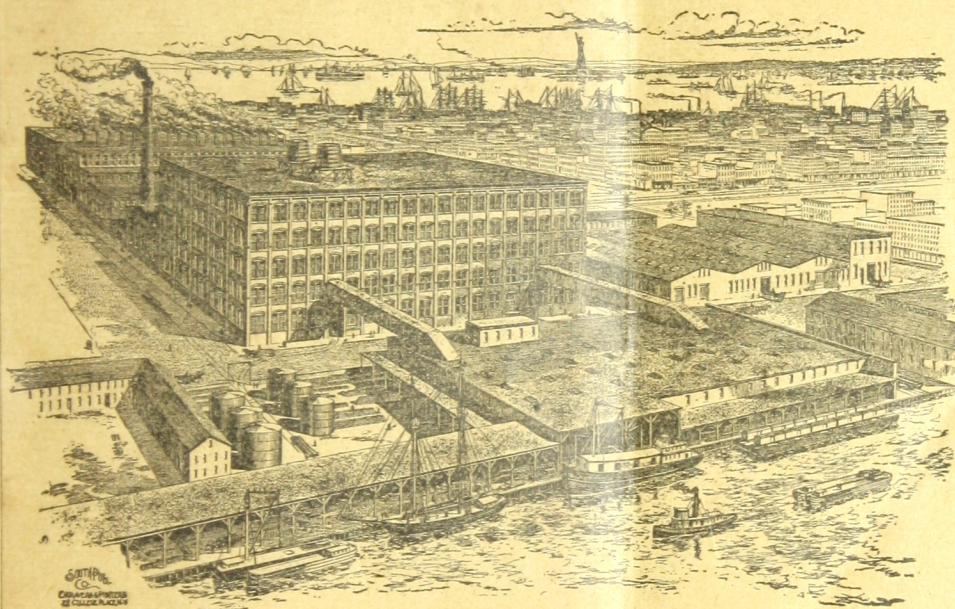


ESTABLISHED 1854.

# THE CELEBRATED CLIMAX BRAND READY ROOFING.

The Acknowledged King of Roofing Felts.



## Forest City Fire-proof Roofing Company,

12 ELM ST., PORTLAND, MAINE.

MANUFACTURERS' AGENTS.

(COPYRIGHTED.)

PENOBSCOT COUNTY  
FIRE-PROOF ROOFING CO.  
Office, Front St., opposite MAY  
SAVOR, MAINE



THE FOREST CITY  
FIRE-PROOF ROOFING COMPANY,  
12 ELM STREET,  
PORTLAND, MAINE.

—♦—●●—♦—  
GEO. H. JACOBS, Pres't.  
AARON WOODMAN, Sup't.

G. H. JACOBS, Treas.  
H. M. JACOBS, Sec'y.

—♦—●●—♦—  
JOBBER AND MANUFACTURERS' AGENTS FOR  
THE CELEBRATED  
Climax Brand Ready Roofing.

GOOD TERRITORY ALLOTTED TO RESPONSIBLE AGENTS.

No doubt many who receive this catalogue may receive pamphlets or circulars advertising other brands of roofing, claiming superiority for their goods and running down all others. We don't claim that our Climax Brand is superior to all other brands of roofing made, but we do claim it is as good a grade of roofing as can be made. We guarantee every roll of our goods to be equal to samples.

—  
DON'T BE DECEIVED.

LOOK FOR OUR BRAND.



THE CELEBRATED  
Climax Brand Roofing.

THE  
Acknowledged King of Roofing Felts.

---

DURABLE,

HANDSOME,

FIRE-PROOF.

Will Outwear the Most Expensive Shingle Roof.

---

IS ADAPTED FOR ROOFS OF ANY PITCH  
AND COSTING LESS THAN ANY  
ROOF ON THE MARKET.

Property Owners are Using No Other Roof.

---

Forest City Fire-proof Roofing Co.,

PORTLAND, MAINE.

MFR'S AGENTS.

PENOBSCOT COUNTY  
FIRE-PROOF ROOFING CO.  
Office, Front St., opposite May  
BANGOR, MAINE.



# THE CLIMAX BRAND

## Ready Roofing.

**DURABLE, PRACTICALLY FIREPROOF, INEXPENSIVE.**



IT is a well known fact that there is a great demand for a reliable Roofing which can be used in any climate, and upon any surface, flat or steep. To produce such a roofing material was no easy matter ; but that there is such an article is demonstrated by the fact that the Climax Roofing, which we control exclusively in our territory, has been in use con-

tinuously for thirty-seven years in the United States and Territories, and we have hundreds of testimonials from all over the country testifying to its merits.



CROSS SECTION CLIMAX BRAND THREE-PLY ROOFING FELT.

Climax Roofing is composed of two or three layers of tarred felt, known respectively as two and three-ply Roofing Felt. Between each of the layers is a waterproof composition, the result of many experiments. The whole is united perfectly



and solidly by powerful machinery. Every roll is made with extreme care, and no expense is spared to make these goods the best that skilled labor, improved machinery and thirty-seven years of practical experience can accomplish.

## **PREPARED READY FOR IMMEDIATE USE.**

There is not a roof in use to-day so distinctly adapted for covering dwellings of all kinds, Railroad Buildings, Fair Grounds, Sheds, Chemical Works, Tile Factories, Wharf Shedding, Farm Houses, Cattle Sheds, Coal, Lumber and Grain Sheds, Storehouses, Machine Shops, Breweries, Brick Kilns, Creameries, Ice Houses, Agricultural Works, Foundries, Engine and Round Houses, Boiler Houses, Flouring Mills, Residences, and in fact all buildings requiring a good roof, as the Climax Brand.

### **TWO AND THREE-PLY CLIMAX ROOFING.**

It is put up in rolls containing 108 square feet. It is 32 in. wide, and 40 ft. 6 in. long, which is sufficient to cover 100 square feet of surface with an allowance for a lap of 2 inches. Each roll is wrapped and labeled. The label contains full instruction as to the manner in which the roofing is applied.



### **DIRECTIONS FOR APPLYING THE CLIMAX BRAND ROOFING.**

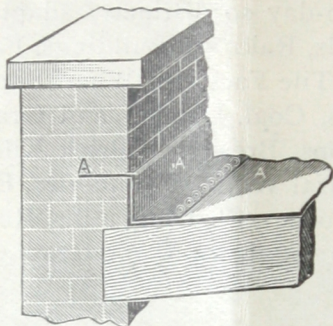
The roof boards should be dry, of uniform thickness, and closely nailed together; remove all projecting nails, pieces of wood, and anything likely to push a hole through the roofing.

Commence at the eaves and lay the first sheet of roofing parallel with the edge and close to it; secure the lower edge by nailing two inches apart; place the second sheet of roofing upon the roof above the first, letting the lower edge overlap the first sheet (shingle fashion) two inches, fasten by nailing, putting the nails two inches apart along the edges of the over-



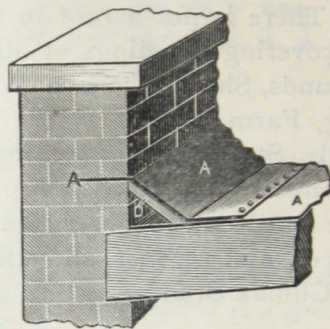
lapping sheet, as illustrated in cut No. 1 ; continue laying in this manner until the ridge is reached ; if the roof is of double pitch, work to the ridge on either side, then bend a sheet of roofing to form a cap. Where the ends of the roofing require lapping make a four-inch lap, putting in two rows of nails.

CUT No. 2.



Cut No. 2 shows flashing of Roofing Felt, connecting brick work with roof. The strip of felt is laid along the wall at A, and bent down upon the roof and fastened, as shown at A A.

CUT No. 3.



Cut No. 3. The cant-board D is placed from roof to wall at an angle of  $45^{\circ}$ , and the roofing is laid upon the wall and over the cant-board to the roof and fastened as shown at A A A.

### AROUND CHIMNEYS, PARAPET WALLS, AND ALL BRICK WORK.

Where the building is new, carry the wall two bricks high above the roof ; place upon it a sheet of roofing extending over the wall from four to six inches, as illustrated in cut No. 2 at A. The wall can then be carried up upon this, leaving the felt to be used as a flashing, instead of tin. Bend the roofing down as shown at a a, fitting it closely where wall and roof-boards join, and fasten the edge of the roofing by nailing. This will form a perfect joint between the wall and the roof, and in many respects it is better than tin flashing.

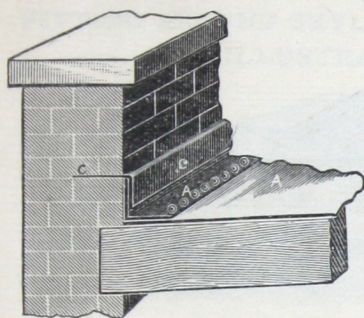
### AN IMPROVED METHOD OF MAKING JOINTS IS ILLUSTRATED IN CUT No. 3.

A cant-board is placed at an angle of 45 degrees from the roof-board to the top of the second course of brick ; the felt



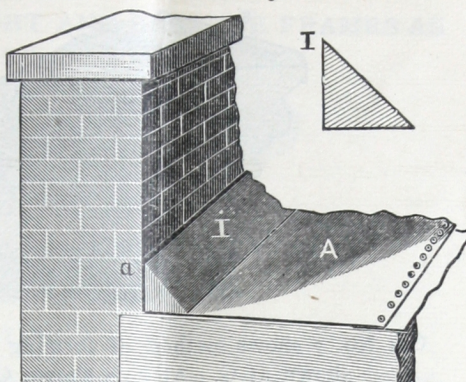
is laid upon the wall and brought down over the cant-board and fastened upon the roof as shown at A A A ; the wall is then carried up and a perfect joint is made.

CUT No. 4.



Cut No. 4 shows roofing joined to old brick work. The roofing strip A is turned up the wall to top of second course of brick and upon the roof four inches, as shown at A A. The tin flashing C C is let into the wall and turned down over the roofing.

CUT No. 5.



Cut No. 5 shows sheet of roofing laid along and turned up against the wall, as shown at a. The three-sided wooden strip I is fitted in close to wall and nailed fast.

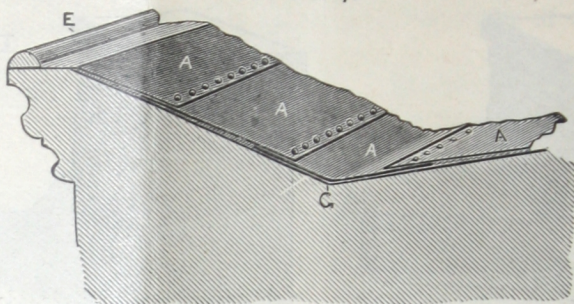
#### JOINTS WITH BRICK WORK UPON OLD BUILDINGS MAY BE MADE AS ILLUSTRATED BY CUTS 4 AND 5.

As shown in cut 4, the roofing is brought close to the brick work without turning up the edges, a strip of roofing is laid along the wall extending to the top of the second course of brick and upon the roof not less than four inches, as shown at A ; the mortar is removed between the second and third course of brick and the tin flashing c c is let into the wall and bent down over the upper edge of the roofing, the joint is then cemented up over the tin ; if tin flashing cannot be conveniently had, a joint may be made to brick work as shown in cut No. 5, fitting in closely a strip of felt along the wall to the top of the second course of brick as before described ; cut a strip of wood as shown at I, lay this along the wall over the felt strip, nailing it in as closely as possible to the brick work, trim the roofing evenly with the upper edge of the wooden strip, then make a cement by taking the roof coating and mixing with it either slacked lime, hydraulic cement, or dry paint to the consistency of mortar ; if linseed oil paint is used, use



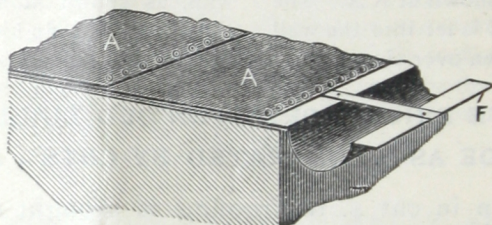
thickened paint or paint skins, and with this cement cover the wooden strip and fill in thoroughly the joint between the top of the strip and the brick wall.

CUT No. 7.



Cut No. 7 shows method of forming valley or gutter upon the roof, as shown at G. At E is shown Crown Moulding nailed upon roofing to make a finish at the edge.

CUT No. 8.



Cut No. 8 shows Metal Gutter F fastened to roof-boards and Roofing A nailed upon it.

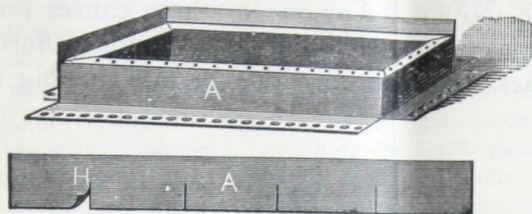
#### VALLEYS OR GUTTERS MAY BE FORMED UPON THE ROOF AS ILLUSTRATED IN CUT No. 7.

Commence by laying a sheet of the roofing along the gutter, placing the center of the sheet at the bottom of the gutter, as illustrated in cut No. 7, at G; lap the next sheets of roofing laid on either side of the gutter sheet six inches, and before nailing, cement between the laps, then nail, putting the nails close together; see that all valleys and gutters upon the roof receive an extra coat of paint or coating. At the cornice finish by nailing over the roofing a crown moulding as shown at E. Where metal gutters are used that extend over end of the building fasten the gutter to the roof-boards and place the



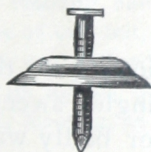
felt on top of the metal, as illustrated in cut 8 at A A ; before nailing, cement between the felt and the metal, and nail the edge down, putting nails in close together.

**FITTING AROUND SKYLIGHT AND SCUTTLE FRAMES AS ILLUSTRATED IN CUT No. 6.**



CUT No. 6.

Cut a strip of roofing long enough to go around the frame, allowing four inches for a lap, have the strip wide enough to cover the frame and to turn down upon the roof at least four inches, as shown at A ; where the corners come, cut into the strip four inches, so that it can be fitted around the frame, as shown at H A ; if neatly done it is equal to if not better than flashing the frames with tin.



CUT No. 9 represents a Tin Cap and Nail in position for nailing.

Where there are copings, walls, chimneys, etc., let the roofing go to the angle and finish with a separate strip of roofing six or eight inches wide, lapping one-half on the roof and the other on the wall.

Fasten the upper edge with wood strips and finish the top of the strip with roof coating to make a tight joint.

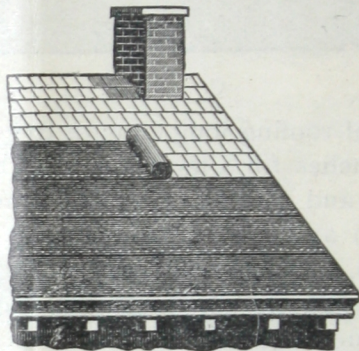
Cap the ridge of the roof with a strip of roofing eight inches wide. The felt may be cut into strips lengthwise for such purposes.

Care should be taken not to injure the surface of the roofing before coating, and to see that there are no nails left upon the roof to be stepped on. Avoid walking on the roof as much as possible.



## **THIS ROOFING IS VERY SUCCESSFULLY LAID OVER OLD SHINGLES.**

There are many reasons why shingle roofs leak. The roof may be old ; poor shingles may have been used ; it may have been made too flat. Any one of these causes render it unfit for its purpose, and driving in new shingles affords only temporary relief. By adopting the Climax Roofing roofs can be



made to do good service. For this purpose use three-ply. Before covering the shingles sweep them off clean, and nail down all that are loose or badly warped. When the shingles at the ridge project saw them off to make an even surface. Take care to drive the nails where they will hold well.

## **TANNERY OWNERS, ATTENTION.**

We claim that we have by far the cheapest and most durable brand of roofing on the market. Our famous Climax Ready Roofing is especially adapted for tanneries, simply because it is adapted for roofs of any pitch, and is fire-proof and light.

We have done work for many well known tanneries, whose names can be found on page 19. Would ask you to correspond with them before using or applying any other roofing.



## WHY SHINGLE ROOFS ARE BEING DISCARDED.

All property owners admit that it is almost impossible to buy shingles to-day at any price that will last over four or five years. In the good old days of our forefathers, years ago, a good shingle roof would last twenty or thirty years.

*Why was it and what are the reasons?* Lumber was cheap in those days? Once they used good lumber in making shingles; now how is it? Any lumber man will tell you that good timber is worth more money in the log than they could possibly get out of the same lumber after being manufactured into shingles; consequently shingles to-day are being made out of the poorest lumber. Anything that will make a four-inch shingle is used, no matter if no thicker than a knife blade; consequently the roof you put on will not give you any service, because they will soon turn up, check and split, and, being porous, will absorb the water, causing your expensive shingle roof to soon rot and leak. These are a few reasons why property owners are adopting our celebrated Climax Brand Ready Roofing. It is to-day being used by the largest and most influential property owners all over the United States as a substitute for shingles, And why do these property owners claim it is far better than any shingle? Because it is not only cheaper than shingles, but more durable and far handsomer and practically fire-proof. It is adapted for roofs of any pitch, and it is the only roof besides a tin roof that will make a flat roof absolutely water-proof. We warn property owners to be careful and insist on having only the **Climax Brand Ready Roofing**, handled exclusively by us. There are a number of poor imitations of our felt, mere worthless material being sold by other parties; but look out and not be deceived, as none but the Elmira Roofing Company, or its agents in authorized territory, can buy or sell the Climax Brand Ready Roofing, as this company has full control of this brand.

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## ADVICE TO FARMERS.

You can buy our famous Climax Brand Ready Roofing at our branch offices, all complete, with our celebrated Fire-Proof Paint to coat it with, also caps and nails, all ready to put on your buildings for less money than you can put on shingles. Any one by following our instructions can put it on. Our Climax Brand Ready Roofing is being used by every State in the Union, and is the acknowledged king of Roofing Felts; it has stood the severest tests of any other brand of Roofing, and is by far the best and oldest brand on the market; it has stood the test of thirty-seven winters and summers, it being the first brand ever manufactured. From 1855 to 1892 the Climax Brand Ready Roofing has been subjected to every test, and to-day is the acknowledged king; it stands without a rival.



# THAT GREAT CONTRACT

Recently secured by the  
ELMIRA ROOFING COMPANY.

## Interesting Facts About Their Business, Which is Assuming Great Proportions and Importance—Some of the Big Contracts.

Elmira has long been famous for great things of one kind or another, and now it presents additional claims to distinction by possessing the largest roofing concern in the United States. The general public and trade may not heretofore have fully realized the fact, but they woke up to it on reading the following announcement that appeared in the Daily Advertiser.

A telegram was last night received from Mr. W. A. Gilldea, of the Elmira Roofing Company, announcing that his Company has been awarded the contract for roofing the extensive new plants of the Union Car Company works at Depew, N. Y., near Buffalo. The contract covers 4,000 squares of roofing in all, and is one of the very largest ever let in the United States.

This, as stated, is the most important roofing contract known to the trade, and that it should be carried off by the Elmira Roofing Company, speaks volumes for their goods, as well as the responsibility and hustling qualities of its members. This great contract was **secured in competition** with all the other big roofing companies of the country. The bidders included representatives of the trade from New York, Philadelphia, Chicago, Buffalo, St. Louis, Erie, Pa., Rochester, Cincinnati, Cleveland and Pittsburg.

This plant of the Union Car Company, near Buffalo, is located on the great manufacturing plot known as Depew. Mr. J. J. Albright, well and favorably known to Elmirans, is president of the company, and Mr. H. H. Hewitt is the able and energetic manager. The works will be among the most extensive and complete in the world, and all the modern appliances for improved car building will be embraced in the mammoth buildings. Some idea of the size of this plant can be gained when it is stated that there are 800,000 feet of roof boards alone, taking 80 cars to convey the same to the grounds. There are 400,000 square feet of roofing surface. It will require some twenty-five cars of roofing material to be furnished and applied by the Elmira Company.

The material to be used is the celebrated Climax Roofing, of which the Elmira Company have exclusive control in this and other States. In order to meet the great demands for this superior brand of roofing, extensive new factories were recently erected.

The Elmira Company also control the unequalled Ebonite Coating, with which the roof is to be preserved. Some of their most experienced men will be put on the work, which will be a lasting monument to the resources and enterprise of the Elmira Company, who are pushing the business to redound to the business reputation of the city in which they are located.

**The business** of the Elmira Company is constantly increasing. For the month of April alone of last year its sales and contracts amount to over \$50,000. It recently completed roofing the extensive Elmira Table Factory at the Industrial Association Grounds, at Elmira, N. Y., in a satisfactory manner, and is now ready to put on the roof of the important Dolson-Nelson shoe factory on the same grounds. It also has contracts for other factories already begun, and to be built there. One of its largest recent contracts was the re-roofing of the extensive Port Alleghany tannery of Root & Keating, of Buffalo, N. Y. The company has also just closed a contract for roofing the West Side railroad house here.

The Elmira Company have State agencies in Ohio, the Harmon Roofing Company; Massachusetts and Rhode Island, the Bay State Roofing Company; Maine, New Hampshire and Vermont, the Forest City Fire-proof Roofing Company; Connecticut, the Dutchess Roofing Company; Kings, Queens and Suffolk counties, the Long Island Roofing and Paint Company, with over 100 sub-agencies in New York, Pennsylvania and other States.

The officers of the Elmira Roofing Company are Charles Hazard, president; W. A. Gilldea, treasurer; T. A. Gould, general superintendent.



# Many Good Reasons Why CLIMAX READY ROOFING

Is fast superseding Shingle and Tin Roofs.

- 1st. It is much cheaper.
- 2nd. It is handsomer.
- 3d. It is practically fireproof.
- 4th. It is far more durable than the most expensive shingle roof.
- 5th. It can be applied over old shingles, making a smooth and even roof.
- 6th. It can be applied on either flat or steep roofs.
- 7th. The water from the roof can be used for domestic purposes.
- 8th. The roof is not affected by acid or gases.
- 9th. It can be satisfactorily used in cold or warm climates.
- 10th. It is air-tight and durable.
- 11th. It is a non-conductor of heat, and therefore invaluable in case of fire.
- 12th. It is largely used for covering the sides of buildings, as it is cheaper and better than weather boarding.
- 13th. If half the care that is given tin roofs is given to this roofing it will last longer.
- 14th. It is a great success, as our constantly increasing sales clearly demonstrate.

It can be applied by any one that knows how to handle a nail hammer and paint brush. Every man is his own roofer.

## ACCIDENTAL INJURY REPAIRED.

If at any time a leak should occur, it can easily be found, and repaired with little trouble. This is a decided advantage over tin and shingle roofs, in which it is almost impossible to locate a leak.

The Climax Roofing weighs less than tin, slate, iron or shingles, and as it does not require any heavy truss work to support it, there is a considerable saving in this regard in the construction of new buildings.



## HERE ARE A FEW OF THE MANY PROMINENT FIRMS AND PROPERTY OWNERS WHO HAVE USED OUR GOODS.

Look at them carefully ; they represent millions of dollars in wealth. They are men of intelligence, shrewd buyers, and would not use our goods from year to year as they do without fully believing in their merits. No other brand of roofing manufactured can furnish such references.

### Portland References.

- |   |  |
|---|--|
| James P. Baxter, Mayor of Portland,<br>Maine. | The Williams Mfg. Co , 207 Kenne-<br>bec Street. |
| Lucian Snow, 1 Carroll Street.                | S. C. Dyer, 338 Spring.                          |
| Locke & Locke, 124 Federal.                   | Mrs. L. E. Douglass, Woodfords.                  |
| Gen. Neal Dow, 714 Congress.                  | Thos. T. Doge, 1 Garden Lane.                    |
| W. R. Gribbin, 224 Franklin.                  | J. M. Hussey, 8 Bramhall.                        |
| L. P. Hawkins, Deering.                       | F. A. Waldron, 43 Deering Street.                |
| Mrs. Mary E. Ross, Deering.                   | N. W. Moss, 308 Cumberland Street.               |
| Geo. F. Junkins, 36 Exchange.                 | Portland Athletic Associa'n, Spring<br>Street.   |
| John F. Rancall & Co., 62 Commer-<br>cial.    | Rt. Rev. Jas. A. Healey, 307 Con-<br>gress.      |
| F. O. Bailey & Co., 30 Plum.                  | Capt. Horatio Hight, 42 Taylor.                  |
| W. A. Clark, 125 Emery Street.                | Ingalls Bros., 36 Plum.                          |
| Reuben Wescott, 36 North.                     | J. S. Richards, 901 Congress.                    |
| Wm. F. Robb, 49½ Congress.                    | Geo. L. Warren, 142 Pine Street.                 |
| Tinker Bros., Ellsworth.                      | Capt. Albert Bragg, 278 Congress.                |
| A. D. Smith, 23 Cotton.                       | A. W. H. Clapp Estate.                           |
| Weston F. Milliken, 142 State.                | Miss Mary E. Trowbridge, 17 Me-<br>chanic.       |
| Nicholas A. Jacobs, Merrill's Wharf.          | Thos. Shannahan & Co., 221 Frank-<br>lin.        |
| J. H. Lee, 20 Salem.                          | Wendell Kirsch, 506 Congress.                    |
| Hebron Mayhew, Westbrook.                     | A. T. Harmon, Woodfords.                         |
| A. L. Hawkes, "                               | L. A. Roe.                                       |
| Warren P. Chase, 41 Pine.                     | Sumner Libby, Brighton Cor.                      |
| L. D. M. Sweet, Cor. Spring and<br>High.      | Sisters of Mercy, Deering.                       |
| W. K. Dana, Westbrook.                        | Jas. P. Baxter, 61 Deering.                      |
| Deering Electric Light Co., Deering.          | J. H. Tucker, 192 Danforth.                      |
| S. W. Foster, Gray.                           | H. M. Stone, Falmouth.                           |
| R. S. Robinson, Westbrook.                    | G. N. Wilkinson, Barre Plains, Vt.               |
| A. G. Sawyer, Portland.                       | G. F. Loring.                                    |
| Jno. F. Randall & Co., 76 Commer-<br>cial.    | Murphy Bros., 248 Congress.                      |
| Mrs. A. A. Dennett, 359 Congress.             |  |
| F. W. Woodman, 56 Thomas Street.              |  |



## Twelve Years' Service.

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How Our Ebonite Varnish Grandly Stands the Test  
of Years.

---

Office of JAMES JOHNSON,  
PLANING MILL & LUMBER DEALER,

CORNING, N. Y., May 20, 1891.

*Elmira Roofing Company, Elmira, N. Y., Gentlemen:*

The following facts and my opinion regarding the merit of your Ebonite Varnish for all metal roofs, I freely give. Either eleven or twelve years ago this spring I applied on the tin roof of my planing mill in this city the Ebonite Varnish, and on examination I find it to be in perfect order, and in my opinion it is a wonderful coating for all tin and iron. I understand you have purchased the right for the exclusive sale and handling of this valuable article from the manufacturer. At your request I have allowed Messrs. Millspaugh & Drake, hardware dealers of this city, to remove a section of the above mentioned tin from my roof to be used by you for sample. And I affirm that this roof has not been painted since the first coat was put on, either eleven or twelve years ago, and that the section removed is a fair sample of the condition of the entire roof.

Very truly,

JAMES JOHNSON.

SCRANTON, PA., March, 1892.

I am using Ebonite Varnish on our boilers, stacks, blast-pipes, and other iron work, and am well satisfied with it. *It stands better than any other paint I have ever used*, and has been given a severe test at our furnaces.

A. H. LEE, Superintendent,

Lackawanna Iron and Steel Co.'s Blast Furnaces.

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## Practical Test of Fire Materials.

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The exhibition given on the Market lot last evening by the Forest City Roofing Company was a success both in the number of spectators present and the fact the test demonstrated. A great throng was present, requiring the service of half a dozen policemen to keep them back, and allow room for the exhibition. For the test, a house shaped box built of inch pine, in size about six by nine feet, was placed on the ground, and earth shoveled around it. The building had been painted two coats of the company's enamel paint, and the roof was protected with their Climax



roofing. Several bales of straw, and half a dozen barrels of shavings were piled high around and over the building, and completely saturated with kerosene, some ten gallons being used. The barrels were then broken up and thrown on the pile. The torch was then applied and the flames leaped high in the air, and it soon began to be decidedly hot in the vicinity, so hot that the crowd had to fall back. In the meantime, Mr. T. A. Gould addressed the assemblage, and described the make-up, properties, utility, etc., of the roofing and paint.

The fire was then drawn from the building, and the structure stood forth intact, somewhat scorched to be sure, but not burned in any part, in fact the test fully proved every point and advantage claimed for the supplies that are made and sold by this company.

---

## The Ebonite Varnish, Adapted for Tin, Iron and All Metal Roofs.

A tin or iron roof painted with our celebrated Ebonite Varnish is as handsome as a picture. It is a beautiful glossy surface and will attract admiration anywhere. Work done by us for the Reading Railroad Company, at Williamsport and Jersey Shore, and all along the line to Shamokin; also for Root & Keating's tannery at Port Alleghany, Pa., one of the largest tanneries in the country, and its proprietors are quoted worth up in the millions; on F. E. Dininny's handsome residence, Elmira, N. Y.; on H. W. Rathbone's beautiful home on Main street, Elmira, N. Y.; the Opera House, Elmira, N. Y.; also the Standard Oil Company, and hundreds of other buildings of a private and public nature, prove the test and popularity of these goods, and show not only to our agents but their customers as well, that the Elmira Roofing Company's Ebonite Varnish sells well and meets with unequalled favor. It is in greater demand than any other roofing paint in the world. Our testimonials show this, and we respectfully refer these to everyone in want of a beautiful and durable roof. This Ebonite Varnish not only prevents rust, but actually arrests it, and destroys rust already set in. No paint yet known to science adheres so closely to metal, and has so elastic a body, and is so reliable as this. No old metal roof upon which there is already some rust, should ever be painted with oxide of iron paint, as it does not prevent rust, but really aids and increases the tendency to rust, as these paints are "rust itself." *Think carefully.* Will a paint of which rust is the body prevent rust? No paint ever used can equal this for metal roofs, steam boilers, smoke stacks, fences, railings, etc., for it not only preserves but it beautifies any metal. One coat makes a perfect covering, and it flows as smooth as varnish, leaving no brush marks.



DAYTON FELT ROOFING CO.

529 E. 5th St., City.

THE BARNEY AND SMITH CAR CO.

Rolling Stock for Railroads.

DAYTON, O., 4-2, 1894.

GENTLEMEN:—Yours of the 3-21 at hand, and in reply to your inquiries relative to the condition of Climax Roofing, Ebonite Varnish, etc., I inspected in the interest of the Barney & Smith Car Co., will say briefly that I was very much surprised to see so much vitality in the Climax and Ebonite, that had been applied for so many years. The treasurer of the Elmira Roofing Co. went with me to inspect the conditions of their felt, etc., in Elmira and Corning. In Elmira I found the roof of Durland & Pratt, Dry Goods Merchants, of 200 squares, applied 4 years, in good condition; The Arnott estate, 1000 squares, applied in 1888, including roof on residence of Mr. Arnott, in good condition; Bugbee House, 500 squares, 1888, perfect; Mr. Sopher, prop. "Elmira Gazette," 30 squares on residence, 1888, all right; Mr. Youman's residence, 25 squares, 1889, perfect; N. Y. State Reformatory, 500 squares, 1889, O. K.; Reynolds, Collins & Stanchfield, a prominent law firm, each member of the firm has it on their residence, applied 1890, good condition; Mr. Lewis M. Smith, pres. Farmers' & Mechanics' Bank, 25 squares on residence, 1888, perfect; Mrs. Stevens' residence, applied 1885, 2 ply, recoated over old felt, 1893, in good condition; Clisdell & Co., Warehouse, 2 ply Climax roofing, 10 years old, nothing done to this roof since it was placed, I found it in excellent condition, without a leak, break or anything, only that it began to want a coat of Ebonite to add to its appearance, remarkable service; on Mr. Johnson's mill I saw the roof that was coated with Ebonite, 16 years ago, without showing any rust or tin, will add that Mr. Gildea made the request that he would be pleased to cut out a square of 100 feet and replace with new tin, and pay Mr. Johnson well for the inconvenience, as he wanted the old roof to cut up into samples to send out as proof of the durability of Ebonite varnish. There were any quantity of roofs that I did not inspect, as I was convinced that the Climax and Ebonite was all right from what I had seen, and reported in detail to the Company on my return just what I saw and of the value I attached to the Elmira Co.'s products. At any time you wish to refer people to me regarding my inspection in the East, I will gladly speak well of that which deserves it, for there are so many poor brands of roofing and caused so much annoyance and expense to maintain. Hoping my report will be of some service to you, I am, Yours truly,

FRANK TAYLOR, M. C. P., Barney & Smith Car Co.

P. S.—I omitted to mention that all the factories in the industrial district of Elmira are covered with Climax roofing: Glass Works, 350 squares; Elmira Knitting Co., 700 squares; Elmira Woolen Mills, 450 squares; Elmira Brick Works, 186 squares; Elmira Table Co., 412



squares : Nelson & Golsonshoe, 300 squares ; Elmira Cigar Factory, 200 squares ; Elmira Rolling Mills, 350 squares ; smoke stacks, etc.

In consultation with a Mr. Weeks, architect, he informed me that he had recommended fully 30,000 squares on buildings planned by him, and spoke very highly of the merits of both Climax and Ebonite. Opera House Block, tin roof coated with Ebonite in 1888, good condition ; Masonic Building, 100 squares, 1889, O. K. Mr. Gildea, the treasurer, requested me to write to many people in Rochester and Buffalo, as I did not think it necessary to go to either of the cities to inspect, as I saw so much of the merits of their products in Elmira and Corning. He gave me the names of the following, which you can correspond with if you choose : Rochester : James Cunningham & Sons, 1000 squares ; Vaccium Oil Co., C. Everett, Pres., 60 squares ; Rochester Street R. R., 800 squares ; M. Reynolds, Pres. Monroe Co. Savings Bank, 600 squares ; Whitcome House, 250 squares ; Hibbard Marble Works, 100 squares ; Hotel Bartholmew, 350 squares ; Arcade Building ; Mr. Booth, Pres. Flour City National Bank, 175 squares ; and many others. Buffalo : Union Car Co., H. H. Hewett, supt., 5,000 squares, works at Dephew, N. Y. ; Wagner Car Co., 12,000 squares ; Buffalo City Buildings, Schools, Fire Houses, Court Houses, etc.

STATE MUTUAL FIRE INS. CO.  
87 Weybosset St.

W. K. DANA, Esq.,  
Westbrook, Maine.

PROVIDENCE, R. I., Oct. 7, 1893.

DEAR SIR :—Your favor of the 6th inst. received, also circular and sample of the Elmira Roofing Company's Felt Roofing. We cannot find any objection to its use, and will be as well satisfied as we would with a gravel roof.

Very truly yours,

(signed) ROBERT B. CHAPMAN, Prest.

OMAHA, NEB., Jan. 30, 1894.

FAIRFIELD COUNTY ROOFING CO.,  
Bridgeport, Conn., 117 John St.

Gentlemen :—Replying to your inquiry of Jan. 26th, will state that the roofs referred to are still in use, that their present condition is good, that they have been in use about nine years. They never were re-covered with coating once.

Yours very truly,

E. W. NASH, Treasurer.



Capt. William Senter, Stevens Plains Avenue.

Portland Electric Light Co.

J. P. Warren, 315 Brackett.

Wm. Moses, 144 York Street.

Miss Annie Deering.

C. S. Carle, So. Waterboro, Maine.

Toothpick Factory, Deering.

L. L. Wellman, Augusta, Maine.

Jas. Sheehey, St. Albans, Vt.

Boston & Main R. R., Portland.

Portland & Rochester R. R., Portland.

C. C. Tueksbury, 170 Newbury.

A. L. Hawkes, Westbrook.

J. F. Langmaid, Peaks Island.

A. J. Harmon & Company, Cape Elizabeth.

Thos. Fisher, Brackett and York.

F. Smith, 39 Cushman.

E. W. Dyer, 322 Commercial.

Murdock & Freeman, 7 Franklin.

Thad. B. Hawley, 233 Spring.

Chas. F. Dunlap, 28 Exchange.

Rines & Dunham, City Hotel.

E. A. Little, 129 Lincoln.

B. Adams, 152 Green.

Burgess & Fobes, 106-112 Commercial.

Seeley & Montgomery, Deering.

Maine S. S. Company.

F. Southworth, Congress and India.

Elias Thomas, 274 Danforth.

C. Oxnard, 96 Stanford.

Chas. H. Bain, 236 Spring.

International Steamship Co.

John F. Proctor, 93 Exchange.

Geo. T. Hanson, 69 Ocean.

Jas. H. Lee, 20 Salem.

DeWolf Bros., 249 Danforth.

A. H. Davis, 144 Pine.

W. H. Scott, 29 Union.

J. B. Ward, 27 Cotton.

M. H. Foster, 13 Preble.

W. M. Bradley, 48½ Exchange.

Randall & McAlister, 76 Commercial.

A. R. Doten, 93 Exchange.

W. H. Winslow, Deering.

Perry Simmons, 28 William Street, Oakdale.

Portland Gas Light Co.

Chester I. Orr, 143 Franklin.

Josiah J. Gilbert, 19 Ocean Street, Deering.

D. G. Parker, 33 Howard.

S. H. Lick, Westbrook.

A. Woodman, Deering.

J. K. Marriatt, 70 Deering Street.

W. N. Howell, 65 Elm.

The J. B. Brown Estate.

James DeWolf, 249 Danforth.

Thos. E. DeWolf, 249 Danforth.

John S. Fitz, 57 Chestnut.

J. S. Douglass, 89 Pine.

J. S. Giliatt, 173 Lincoln.

Clark Bros., 39 Tyng.

Chas. Pennel, 227 Brackett.

Electric Zinc Co., Eastern Promenade.

M. T. Doten, 50 Ocean Street, Woodfords.

Mrs. S. J. Pettengill, 68 Deering.

Casco Tanning Co., 170 Green.

Eastern Forge Co.

Warren Paper Co., Westbrook.

J. B. Clark & Sons.

George F. Loring, Yarmouth.

Henry Soule, 313 St. John Street.

G. W. York, Forest Avenue, Deering.

Nathan E. Redlon, 255 Federal.

Elias Harris, East Deering.

J. D. Bridgham, Westbrook.

Earnest Henry, 62 Brackett.

Continental Mills, Lewiston.

Glass Works, "

Forest & Jordan, "

Lewiston Dye House, "

Pray, Small & Company, Auburn.

Foss & Packard, "

Auburn Pumping Station, "

Whitman Agricultural Works, "

Ara Cushman, "

J. H. Tucker, 129 Danforth.



## New Haven References.

- N. Y., N. H. & H. R. R. Co.  
 Board of Education.  
 Winchester Ave. R. R. Co.  
 Hygeia Ice Co.  
 American Corset Co.  
 Forsyth Laundry and Bleaching Co.  
 L. G. Hemingway & Son Valley  
     Farm Creamery Co.  
 Imperial Granum Co.  
 Hobart B. Ives & Co.  
 Abner Hendee, Grain and Feed.  
 Benjamin R. English, ex-Postmast'r.  
 F. S. Oaks, Liveryman.  
 Philip Fleming, Liveryman.  
 Thos. Phillips & Son, Marble Wks.  
 P. J. Kelley, Furniture.  
 G. Lehr & Son, Tailors.  
 Henry Smith, Horse Collar M'fr.  
 Love Bros., Contractors.  
 L. J. Coffee, "  
 Coyne Bros., "  
 W. P. Bostwick, "  
 Ritchie & Johnson, "  
 Wm. J. Healy "  
 Chas. H. Webb, Real Estate.  
 Jas. H. Webb, Attorney.  
 A. J. Clark & Co., Plaster and  
     Cement.  
 Adamant Plaster Co.  
 John M. D. Hendricks, Merchant.  
 Alfred Upson, Restaurant.  
 J. J. Kiernam, Printer.  
 S. A. Galpin, Pres't M. H. Clock Co.  
 Chas. E. Brown, Contractor.  
 E. P. Brett, Contractor.  
 S. H. Street & Co, Food Products.  
 F. Zapp, Tailor.  
 Jno. Parker, Baker.  
 T. Ahern & Co., Contractors.  
 C. Conway, Druggist.  
 Geo. Alling & Co., Lumber.  
 English & Holt, Lumber.  
 Edwin H. Fenton, Carpenter.  
 Mrs. W. L. Breese, Principal of  
     Cedar Street School.  
 L. Rothchild & Bro., Wall Paper  
     and Carpets.  
 Otto Dielter, Grocer.  
 Henry L. Brown, Hardware.  
 Curtiss & Pierpont, Stoves, Ranges,  
     etc.  
 Lewis Palmer, Milk Dealer.  
 Frederick Tucker.  
 Wm. Konold, ex-Sheriff.  
 T. F. Cox, Liquor Dealer.  
 D. M. Welch & Son, Grocers.  
 Jno. C. Doody, Alderman.  
 A. L. Chamberlain, Grocer.  
 J. L. Deming, Grocer.  
 Henry Konold & Son, Coal Dealers.  
 Connor Bros., Contractors.  
 Wm. Bully, Grocer.  
 Jno. Conlim, Contractor.  
 A. H. Buckinhall, Tin S. Iron  
     Plumbing.  
 S. H. Rice, Milk Dealer.  
 R. G. Davis, Hay, Grain and Feed.  
 Wm. H. Augur, Horse Dealer.  
 David Ashman, Teacher of Music.  
 A. T. Demorest, Carriage Mfgr.  
 S. Rosenbleeth, Real Estate.  
 Jas. Pendigast, Mfgr. Coach Lamps.  
 F. A. & D. R. Alling, Coal.  
 H. A. Stevens, Coal.  
 Chas. H. Fowler, Attorney-at-law.  
 W. D. Judson, Real Estate.  
 W. A. Robinson & Co., Keg Mfgrs.  
 J. F. Thompson.  
 Quininpiac Club.  
 Rev. J. Russell, St. Palnsks R. C C.  
 A. M. E. Church.  
 Lutheran Church, Rev. Geo. Sell,  
     Pastor.  
 Elliot Bradley, Grocer.  
 H. E. & E. S. Birch.



LYNN, MASS., December 25th, 1893.

GENTLEMEN:—I have had in use one of your Climax Roofs for some time, and find it working perfectly, and lays smooth and keeps tight in all kinds of conditions. To all who are in want of a first-class roof at small cost I would cheerfully recommend your roof. Yours,

C. O. MARSHALL.

LYNN, MASS., December 14th, 1893.

GENTLEMEN:—The Climax Felt Roof applied by you is, in my opinion, an excellent one; it also keeps a great amount of cold out of the house, thereby reducing coal bills. Yours,

GEO. A. WHITE.

LYNN, MASS., January 3d, 1894.

GENTLEMEN:—The Climax Roof your company put on my wagon house is light and tight, and looks as bright as a new dollar. Anything I can do for you in the future as regards reference I will cheerfully give. Yours,

GEO. COAKLEY, 325 Washington St.

FALL RIVER, MASS., May 29th, 1893.

This is to certify that we have had two roofs covered with the Climax Roofing made and put on by the Elmira Roofing Co., J. W. Maloney, agent, and it has given us entire satisfaction. We can recommend it to anyone, cordially.

H. C. SPENCE, Supt.

FALL RIVER MACHINE COMPANY.

FALL RIVER, MASS., July 12th, 1893.

GENTLEMEN:—We had our boiler shop and blacksmith shop covered in April last with Climax Fire-proof Roofing, and up to this time we certainly cannot find any fault with it; it is certainly water-proof, and from experiments that we tried with it before putting it on should consider it fire-proof. You can see it on our boiler shop roof. Yours,

FALL RIVER MACHINE COMPANY.

GEO. H. BUSH, Treasurer.

SWAMPSCOTT, MASS., January 20th, 1894.

The Climax Roof put on my hall and also on my house in Broadway is entirely satisfactory, and anything I have in the future shall be glad to have you do the same. Yours,

WILLIAM H. PORTER.

SWAMPSCOTT, MASS., November 12th, 1893.

Anything in the future that I want in the line of roofing I will surely call on your firm for. Respectfully yours,

JOHN STANLEY.

NEWBURYPORT, MASS., February 22d, 1894.

I have had one of your Felt coverings applied to the roof of my house and do not hesitate to recommend it to anyone who wishes a tight, neat-looking and fire-proof roof. Respectfully,

F. E. DAVIS, Pearson's Wharf.



SAUGUS, December 2d, 1893.

GENTS:—I have followed the building business for twenty-two years and have built buildings of all kinds and used all kinds of roofing materials. I consider the Climax Brand of Felt Roofing and your Ebonite Varnish the best thing I have ever used. Respectfully,

B. F. ROBINSON.

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PORTLAND, March 1st, 1894.

DEAR SIR:—I have used for the past ten years New's Roofing Felt and Coating made in New York, and have also used several other brands. I have used the Climax Three-ply Felt and Coating furnished by the Forest City Roofing Co. for the past year, and think it the best that I have ever used. Yours respectfully,

C. M. ABBOTT, Foreman Carpenter,  
Boston & Maine R. R., West. Div.

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OMAHA, NEB., January 30th, 1894.

GENTLEMEN:—Replying to your inquiry of January 26th, will state that the roofs referred to are still in use, that their present condition is good, that they have been in use about nine years. They never were recovered with pitch once. Yours very truly,  
(Copy.)

E. W. NASH, Treasurer.

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LAWRENCE, MASS., February 21st, 1894.

GENTS:—This is to certify that I have used your roofing and have found it perfectly satisfactory. Yours truly,

W. W. SPALDING.

LAWRENCE SAVINGS BANK.

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LAWRENCE, MASS., February 22d, 1894.

DEAR SIR:—Having had my building covered with your Three-Ply Climax Roofing, beg to say I think it is a good covering for flat roof buildings; it is much lighter than gravel and cost less, and I think will last fully as long. Yours respectfully,

W. H. HANSON, Webbing Manufacturer,  
Lawrence, Mass.

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LAWRENCE, MASS., February 22d, 1894.

GENTLEMEN:—In reply to your request, as to how the roof suits us that you covered last July, will say that the roof is tight, and looks as if it would last for many years and give good satisfaction. Yours truly,

C. S. MAYO, Agent.

MERRIMAC PAPER CO.

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LAWRENCE, MASS., February 21st, 1894.

GENTLEMEN:—I covered one of my buildings with your Three-Ply Climax Felt and am well pleased with the goods, and consider them well adapted for use in this city.

JOHN D. MAHONEY, Undertaker.



### Bridgeport References.

J. A. Black, Coal and Wood.	John E. Foster (Foster & Bessie,
Wm. T. Randall, Contractor.	Clothiers).
Gould Bros., Contractors.	Platt & Ritch, Meat Market.
Wheeler & Howes, Coal and Wood.	C. Richard, Truck and Cartage.
Kellar Bros. & Blight, Piano Mfrs.	L. B. Sterling, Liveryman.
Geo. Schnidler, Mason and Builder.	C. W. Durand.
Bridgeport Fire Dept.	Michael Logan, Supt. Town Farm
Frederick P. Beardsley, Chief of	Asylum.
Bridgeport Fire Dept.	Bridgeport Copper Co.
M. H. Ford, Truckman.	William Hickey, Liquor Dealer.

### Additional References.

Conn. State Penitentiary, Westfield,	James M. Curtin, Grocer, New Brit-
Conn.	ain, Conn.
Insane Retreat, Hartford, Conn.	John Curtain & Co., Furniture, New
Allyn House, " "	Britain, Conn.

### Elmira References.

J. J. Bush, Cashier Elmira National	Advertiser Association.
Bank.	Elmira Gazette Co.
A. Seeley, Bottling Works.	F. C. Dinniny, Mine and Coal
J. Seeley, Carriage Manufacturer.	Shipper.
W. S. Gerity, Druggist.	James B. Rathbone.
Guy Sayles, Grocer.	T. S. Pratt, Durland & Pratt.
Hon. T. S. Flood.	John F. Reynolds, Lawyer, Rey-
H. G. Wheadon, Saddler.	nolds, Stanchfields & Collin.
James Bacon, Lawyer.	Frederick Collin, Reynolds, Stanch-
The Bacon Estate.	field & Collin.
Second National Bank.	Hon. E. B. Youmans.
Prof. E. J. Beardsley, Chairman	J. Monroe Shoemaker, President El-
Board of Education.	mira Oil Co.
Opera House Block.	Frank Cassady, Ex-Sheriff.
C. M. & R. Tompkins, Wholesale	W. N. Estabrook, Elmira Exchange.
Grocers.	L. H. Drake, Miller.
Anthony Romer, Merchant Tailor.	George Bower, Merchant Tailor.
Elmira Iron and Rolling Mill Co.	L. M. Smith, Banker.
Archie Baxter, Attorney.	John Brand & Co, Wholesale Leaf
R. F. Holley, Stock Farm.	Tobacco.
John Nicks, Tobacconist.	George H. Cotton, Jr., & Bros.,
Elmira & Horseheads R. R. Co.	Truckmen.
H. G. Bessey, Steam Laundry.	E. B. Billings, Coal Dealer.
Jacob Greener, Piano Manufacturer.	J. M. Casey, Erie Restaurant.
M. M. Roll, Dealer in Paints and	Dr. Darrin, West Water Street.
Oils.	Fred Sheeley, Tannery.
Patrick Flinn, Wholesale Shoe	E. W. Farrington, Elmira Pottery
Dealer.	Works.
Louis Duhl, Elmira Ice Co.	E. S. Couch, Glue Manufactory.
Barclay Garahy, Coal Dealer.	



# Railroads : :

Who have used  
our materials.

New York Central R.R., Pennsylvania R.R., New York & Boston R.R., Boston & Maine R.R., Rochester & Pittsburg R.R., New York & New England R.R., D. L. & W. R.R., Philadelphia & Reading R.R., Lehigh Valley R.R., and many others.

## ROCHESTER PROPERTY OWNERS WHO HAVE USED OUR MATERIALS.

Buffalo, Rochester & Pittsburgh R. Co.	George W. Archer, President Archer Mfg. Co.
Rochester Street R. R. Co., J. M. Beckley, President.	Atwater, Armstrong & Clark, Lumber Dealers.
Vacuum Oil Co., C. M. Everest, Treasurer.	Col. M. P. Pond, Secretary Democrat and Chronicle Publishing Co.
James Cunningham, Son & Co., Carriage Builders.	R. Blair, Real Estate Agent.
Whitcomb House, James Downs, Proprietor.	J. Nelson Tubbs, Consulting Engineer.
Chapman House, L. J. Farnsworth, Proprietor.	W. B. Crittenden, Attorney, Powers Building.
Hebbard Marble Works, J. P. Weston, President.	E. A. Metcalf, Attorney, Exchange Building.
C. B. Woodworth & Son, Perfumers.	W. H. Chapman, Monroe County Savings Bank
Co-operative Foundry, Nicholas Frayer, President.	Thos M Graves, The Jenkinson.
H. H. Egerton, Contractor and Builder.	J. G. Scott, Advertising Agent Erie R. R.
James W. Whitney, Grain Elevator.	W. N. Reinhardt, Builder.
A. W. Mudge, Undertaker.	T. Swift & Son, Spring Street.
	T. F. Cook, 42 Macdonald Street.
	Sill Stove Works, Oak Street.

And many others which can be Furnished on Application.



# TANNERY OWNERS, ATTENTION!

## Some Large Tanneries who Have Used Our Roofing Materials.

We claim that we have by far the cheapest and most durable brand of roofing on the market. Our Famous Climax Ready Roofing is especially adapted for tanneries, simply because it is adapted for roofs of any pitch, and is fire-proof and light. It will outwear the most expensive shingle-roof, and costs far less. We have already done work for the following well-known tanneries, and kindly ask you to correspond with them before using or applying any other roofing. By so doing you will not only save money, but will also secure the roof that is especially adapted for your buildings, and a roof that will outwear a tin or an iron roof, simply because acids, ammonia and sweat will have no effect on our Climax Ready Roofing, and it does not require repainting half as often. Send for prices, pamphlets, etc.

## **TANNERIES THAT HAVE USED OUR MATERIALS.**

Root and Keating, Port Allegany, Pa., 500,000 square feet. Work done by the Elmira Roofing Co.  
Gleason & Son, North Bend, Pa. Work done by the Elmira Roofing Co.  
Proctor Tannery Co., Cascade, Pa. Work done by the Elmira Roofing Co.  
Annis Brothers' Tanneries at Bodines, Pa., Columbia Cross Roads, Pa., also Canton, Pa. Work done by the Elmira Roofing Co.  
Frederick Sheehy's Tannery, Elmira, N. Y. Work done by the Elmira Roofing Co.  
W. & L. R. Gale, Galeton, Pa.  
A. Costello & Co., Costello, Pa.  
And the large tannery at Ballston, Saratoga County, N. Y.

## **TESTIMONIALS.**

ROCHESTER, N. Y., Sept. 30th, 1892.

GENTLEMEN:—In answer to your letter bearing date of the 20th, asking us what we think of your Climax Roofing, after two years of experience in handling it, we will say, that in the past two years we have used 6,000 rolls of it or 600,000 sq. ft. We have done work for the very best property owners in Rochester and vicinity, some of them who at first would not allow us to do any work for them, saying they thought it would not make a good, durable roof, but after they had seen some of our work, and had talked with the people whom we did work for, they came to us unsolicited and gave us their orders. Our business the past year has doubled, and this fall it is impossible for us to do all the work we have on our books. We have not solicited for any work for the past three months, owing to the property owners being now convinced that our Climax Roofing is the best roofing on the market, the price being within their means and the quality unexcelled. Owing to our success several other so-called roofing companies have started business with other inferior grades of felt roofing, but the property owners



insist on having the Climax and no other brand. We have no complaints from the people we have done work for ; they are satisfied in every respect, and advise their neighbors to have the Rochester Roofing Co., 69 West Main Street, do their roofing, consequently we do not have to solicit for work any more.

In conclusion we will say, we would use none but the Climax brand of roofing, simply because it is by far the best on the market in our judgment, and every roll is uniform. We expect next year to increase our orders one-third over the past season, and you may rest assured we will handle no other brand while in the business, as the best is the cheapest in our opinion.

We enclose you a list of a few of the prominent property owners who have had us use Climax Roofing on their dwellings, factories, mills, &c.

Yours very truly,

ROCHESTER ROOFING CO.

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OSWEGO, N. Y., Oct. 15th, 1892.

GENTLEMEN :—During the past season we have used nearly 1,500 rolls of your Climax Roofing, and as the season is not yet over I expect to use nearly as much more. I am happy to say that the Climax Brand of Ready Roofing is far superior to anything I have ever handled. I can sell it much easier than any other brand on the market, as it has a reputation throughout this country of being the best brand manufactured. We have roofed some of the finest residences in Oswego, and some of the largest mills, factories, &c., with it, and all are highly pleased with it.

I enclose you a list of a few of the prominent property owners we have done work for.

Yours truly,

Jos. McCaffery, Manager.

OSWEGO ROOFING CO.

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WILLIAMSPORT, PA., Oct. 1st, 1892.

GENTLEMEN :—Ship at once to Jersey Shore 150 rolls of your Three-ply Climax, also one barrel of caps. Ship me here at Williamsport 100 rolls of Three-ply and fifty of Two-ply. I have just finished a large job on the tannery and the owners are highly pleased with it. I have a great many orders and some of them are crowding me to get right at their work, so please hurry up this shipment. I am much pleased with your Climax Roofing, it is the best I have ever used, and hereafter I will use no other. Every roll is the same, which is not the case with other brands I have used.

Yours truly,

C. E. Stone, Manager.

WILLIAMSPORT ROOFING CO.

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KINGSTON, N. Y., July 25th, 1892.

GENTLEMEN :—In answer to your inquiry as to how I like the Climax Brand of Roofing handled by your company exclusively, I will say, it has given entire satisfaction in every case. It is, beyond doubt, the best grade of roofing on the market. There are a great many other brands of felt in use, but the Climax is the king of them all. I will use no other, and a great many of the property owners insist on having the Climax only. I enclose you a list of a large number of property owners who have used your Climax Roofing.

Yours truly,

WM S. BARNES, Manager.

KINGSTON ROOFING CO.



THE MANUFACTURING INVESTMENT COMPANY,  
Mills Building, New York.

APPLETON, WIS., November 7th, 1890.

GENTLEMEN :—Responding to your letter of November 6th, in regard to the Climax Brand Three-ply Roofing, I would state that I am laying this quality of roofing on the new mill of this company here. I take great pleasure in recommending it to the general public as a roofing material of superior quality, not only on account of its durability, but also on account of its lightness, incombustible character and economy. I have used this quality of roofing for many years, and speak not only from observation, but from practical experience. Yours very truly,

HENRY WILDHAGAS.

SAN DIEGO, CAL., August 1st, 1888.

Yours of July 19th was forwarded to me here. In reply would say that when I left home, last December, the Climax Roofing on all my buildings was in apparently as good condition as the day it was put on. I am very much pleased with the roofing. Large quantities of it are used in this country and give the best of satisfaction; much better than tin or iron.

Yours truly,

E. W. GILMORE.

CINCINNATI, Jan. 11th, 1887.

It affords us great pleasure to recommend your Three-ply Climax Ready Roofing to any one in need of roofing. The seventy-five squares Three-ply put on building at Second and Walnut Streets, this city, have given perfect satisfaction for durability, and it is all that it is represented to be.

Yours, etc.,

HOADLY, JOHNSTON & COLSTON.

Office of OMAHA AND GRANT SMELTING AND REFINING CO.  
(Capital Stock, \$2,500,000.)

OMAHA, July 24th, 1885.

DEAR SIRs:—Referring to our letter of May 23d, I would say that the result of the test of the Climax Roofing has been entirely satisfactory. The roofing was put over our boiler and engine rooms, and has been subjected to the severest tests of any roof in the works, the drippings from the exhaust being almost continuous, day and night. The roof shows no indication of giving out, or being damaged in the least.

Yours truly,

GUY C. BARTON, PRESIDENT.

J. NELSON TUBBS, Mem. Am. Soc. C. E., Consulting Engineer,  
405 Wilder Building.

ROCHESTER, N. Y., March 4th, 1893.

GENTLEMEN :—Your Climax Felt Roofing which was placed on the roof of my residence, No. 65 Glasgow Street, this city, last year, has so far given excellent satisfaction. It is absolutely tight, presents a neat appearance, is cheap, and I can see no reason why it should not be very durable with an occasional coat of paint. My experience has not been of sufficient duration to determine fully all these points of excellence, but the present indications are as stated. Yours truly,

J. NELSON TUBBS, CIVIL ENGINEER.



POUGHKEEPSIE, N. Y., Sept. 25th, 1892.

GENTLEMEN :—We enclose you the names of some of the leading property owners in Poughkeepsie and vicinity whom we have done work for. We hope you will use them in your new circular. We have used large quantities of your Climax Roofing during the past two years, and we have had no complaint from any of the property owners who used it. Our business is steadily increasing, and we expect to largely increase our orders this fall.

Hoping you can use the enclosed names, and wishing you success, we remain,

Yours truly,

M. A. BRETT, Manager.

DUTCHESS COUNTY ROOFING CO.

BRADFORD, PA., June 12th, 1892.

GENTLEMEN :—We have covered some thirty odd roofs with your material, and every one gives satisfaction. Our work is now speaking for us, and orders begin to come in because of what we have done. We can soon go to the country with a long list of home testimonials. We enclose you a list so you can do as you see fit about putting them in your new circular. We have given you the names of parties we have done work for, and we are confident they will speak favorably of our work. We have plenty of other names of parties who we have done work for, but thought these would be sufficient.

Yours respectfully,

BOGGS & CURTIS, Managers.

BRADFORD ROOFING CO.

PENN YAN, August 25th, 1892.

GENTLEMEN :—Please ship us 200 rolls of your Three-ply Climax Roofing and fifty rolls of Two-ply. My men are lying idle waiting for it, so hurry it up. I am agreeably surprised at the large amount of work I am doing; the best people of Penn Yan and vicinity are giving me orders; the work we have done here proving satisfactory in every case. I have just finished putting on a roof for the Malt House; Mr. Hicks, the owner, says he thinks without doubt it is the best roof on the market. I would like to have you see his job, there is over 300 squares in it, and it is as even as any roof you ever saw. I have sold other jobs from doing this one, owing to it being satisfactory to everybody who sees it.

Yours truly,

R. J. GARDNER, JR., Manager.

YATES COUNTY ROOFING CO.

ELMIRA, N. Y., May 13th, 1891.

GENTLEMEN :—Your letter is before me asking my opinion of your Climax Roofing. In answer will say, I cannot speak too highly of it. The old shingle roofs on my residence were in terrible condition previous to your material being put on, and it has gone through the winter in a most satisfactory manner. I would be an unreasonable man were I not pleased, and will always speak well of you and your goods. Refer anyone to me and I will take pleasure in showing them my work.

Very respectfully,

WILLIAM J. LORMORE.



# ATTEMPTED ARSON!

THE ELMIRA ROOFING CO., OF ELMIRA, N. Y.

ATTEMPT TO BURN UP A HOUSE, BUT ARE FRUSTRATED BY  
THE FIRE-PROOF QUALITY OF THEIR CLIMAX ROOFING.

*From the Painesville (Ohio), Journal, Sept. 21, '92.*

Last night's exhibition, given by T. A. Gould, of the Elmira, N. Y., Roofing Co., was a complete success in demonstrating the practical incombustible character of the paint, or composition, which they manufacture.

Just after dark a small house, built of pine and painted with the Company's paint, was placed in the square at the intersection of Main and St. Clair streets and buried beneath loads of straw and other light fuel. To add to the inflammable nature of the pile, it was saturated with a dozen, or more, gallons of coal oil.

When all was prepared, a match was applied and in an instant huge volumes of flame shot high into the air from all sides.

The heat was intense and to the hundreds of interested spectators it seemed impossible that anything made of wood, no matter with what it was coated, could escape destruction in the midst of such a veritable fiery furnace.

During the progress of the fire, T. A. Gould, superintendent of the Company, delivered a speech from the balcony of the Cowles House, in which he detailed the merits of his fire-proof paint and the claims advanced in its behalf.

After the fire begun to die down the miniature house was dug out from the embers and rolled to one side. It was found to be uninjured below the surface.

The test was a most severe one, but a most satisfactory one in establishing the valuable excellence of the paint. While true that wood cannot be rendered absolutely incombustible, there is no question but that the composition put on by the Elmira Roofing Co., renders it as nearly so as is possible for modern science to do.

The "Elmira Echoes" thus speaks of the parent Company:

The Elmira Roofing Company is a concern that has sprung to the front with remarkable rapidity and success. It would be impossible to fully outline the extensive scope of this company in one short review. It is composed of leading business men who have achieved success in other lines, and who, under the organization of their superintendent, have car-



ried on the enterprise to its present extensive proportions, and the high standing of Ar in the commercial world.

The Company proposes to establish agencies, or branches, throughout the country and takes this method of giving the public a practical illustration of the value of its goods.

Mr. Gould has already been given a large number of orders from our leading citizens, among them being one from Mayor H. H. Coe.

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## A REMARKABLE EXHIBITION.

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### COURT HOUSE FIRE.

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WONDERFUL TEST OF A NEW DISCOVERY MADE BEFORE A  
LARGE CROWD.

*From the Rochester Democrat Chronicle, June 10th, 1892.*

The Salvation Army had scarcely completed the exercises in front of the court house last evening when a bright light that illumined the whole square and at a distance seemed to emanate from the court house itself, was clearly discernible. Presently, long tongues of angry flames carrying innumerable sparks shot upwards and attracted the attention of the large crowd that frequents Main street in the early evening. Many expressed their opinion that at last the problem of building a new court house would have to be met without delay. But the fire was found to be in the front of the building and not in it.

The Elmira Roofing Company has decided to make a public test of a new paint which it has commenced manufacturing in this city and for which it is the sole agents. The paint possesses remarkable qualities which are destined to make it indispensable to the builder and of great economic value to the house owner. It not only preserves the wood work from rotting, but is absolutely fire-proof.

In the test given last evening a small hut was covered with the paint and then surrounded by shavings and other highly combustible material. The pile was fully ten feet high and was thoroughly saturated with oil. T. A. Gould, of Elmira, who is general superintendent of the Company, then explained the nature of the paint and ignited the pile. The rapidly increasing throng supposed that some fire extinguisher was to be shown off, and having waited in vain for the man to rush heroically up and hurl the fire-destroying fluid on the flames, had almost begun to think the test a failure, when the small house, coated with the "Excelsior Fire and Water-Proof Slate Paint," was pulled out from the ashes safe and sound, and there was not so much as a blister on the paint. The spectators were surprised and mystified, and it had to be explained to them again.



# FIRE-PROOF QUALITIES.

## SOME HIGHLY IMPORTANT TESTIMONY BEARING ON THE SUBJECT.

This is to certify that we, the undersigned, were eye witnesses of the burning of the Rock Island Paper Mill, on the night of the 9th of March, 1883; that a strong wind, carrying a dangerous mass of burning coals and brands of fire directly upon fifteen thousand square feet of shingle roof on the Milan Paper Mill, two hundred feet distant, seemed to render its loss inevitable; and that we do unreservedly testify that it is our candid belief that the Milan Paper Mill was saved from destruction by the coating of FIRE-PROOF EXCELSIOR PAINT on the roof. Further, our acquaintance with this paint warrants us in recommending it as a shingle preserving paint, adding materially to the looks of the roof.

MILAN PAPER CO., GEO. M. DICKSON, Pres't.

Dr. J. Huyett.

Rock Island Paper Company.

J. W. Betty, of National Paper Company.

G. W. McMichael, Prop. Milan House, Milan.

Wm. Goldsmith, Merchant,

John A. Gilmour, Pork Packer,

C. E. Smith, Druggist,

R. B. Olmstead, Postmaster,

Howard McCullough, Merchant,

Wm. A. F. Ruge, Liquor Dealer,

F. N. Young, Merchant,

E. W. Thompson, Merchant,

Dr. I. H. Washburn,

W. A. Johnson, Milan Flour Mills,

## WHAT INSURANCE MEN SAY.

We regard the painting of shingle roofs with Excelsior Slate Paint as a great protection against fire, and would make a fair discrimination in the rates of insurance, when roofs are so painted.

Very truly yours, SWAGER & CHASE.

—AGENTS FOR—

Ætna, of Hartford,

Ins. Co. of N. A., of Philadelphia,

Scottish Commercial, of Glasgow, Scotland,

Pennsylvania, of Philadelphia,

Hartford, of Hartford,

Watertown, of Watertown, N. Y.,

Peoples, of Newark, N. J.,

Phoenix, of Brooklyn,

Western, of Toronto, Canada.



78 oct  
FOREST CITY FIRE-PROOF ROOFING CO.,

Manufacturers' Agents for

CLIMAX BRAND  
READY ROOFING.

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Over 200 Branch Offices in the United States.

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OFFICE,

12 Elm Street,

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PORTLAND, MAINE.

PENOBSCOT COUNTY  
FIRE-PROOF ROOFING CO.  
Office, Front St., opposite May  
BANK, MAINE.